

Palmetto Propane



Making the Midlands Move

Let Palmetto Propane Show You Five Easy Ways to Save!

Do you need to change out your inefficient water heater, dishwasher, or refrigerator? Now is the time to do it and save, and we can show you how! Take a look at these five ways to save, and remember that Palmetto Propane is proud to offer **ENERGY STAR-RINNAI TANKLESS WATER HEATERS** and **GE APPLIANCES** — and there are plenty of options for your home!

1

By upgrading your appliance to an approved **ENERGY STAR**, you'll not only save by using less water and/or energy, but you can save big with the **SC APPLIANCE REBATE**. Beginning March 31, Federal rebates from \$50 to \$400 will be available on approved appliances. For more details, please contact Palmetto Propane or visit www.appliancerebates.sc.gov.



2

Homeowners who purchase and install a new qualifying **RINNAI TANKLESS WATER HEATER** between January 1, 2009 and before December 31, 2010 can receive a Federal Tax Credit of up to 30% of the full purchase and installation price, up to a maximum credit of \$1500. Visit www.rinnai.us/tankless-tax-credit or www.energystar.gov.



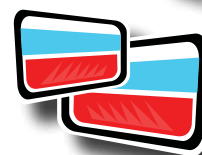
3

Residential customers, how can you save money? Palmetto Propane will give you a **3¢ PER GALLON DISCOUNT** taken off your propane bill if paid within 10 days of the date of delivery.



4

Save a stamp, and energy, too! **CREDIT AND DEBIT CARDS ARE ACCEPTED** by phone at all Palmetto Propane locations, or you may pay online at www.palmettopropane.com.



5

Come see us and save at the **Lexington Palmetto Propane END OF SEASON CLOSE-OUT SALE** from March 15 through 20 (see below).



Our End of Season Closeout Sale Can Save a "Pot of Gold" for You!

Palmetto Propane's End of Season Closeout Sale begins Monday, March 15 and goes through Saturday, March 20 at our Lexington Palmetto Propane location only! This will be your opportunity for incredible savings on our closeout items like these:

Eight 36" Martin Direct Vent Units with Logs..... reg. \$565 **NOW \$475**
 Eight Vent Kits for Martin units..... reg. \$94 **NOW \$75**
 Four Single-burner Builder Logs (LP) reg. \$150 **NOW \$50**
 One Ambilog (LP, display model) reg. \$508 **NOW \$350**
 One Moneson Tripleplay display model (LP)..... reg. \$533 **NOW \$400**
 Vanguard 26" Log Insert Unit..... reg. \$610 **NOW \$500**
 Vanguard 10,000 BTU Heater reg. \$189 **NOW \$150**
 Vanguard 22,000 BTU Heater reg. \$383 **NOW \$300**

Legacy 18,000 BTU Heater reg. \$201 **NOW \$170**
 One Used Vented Heater **NOW \$100** or Best Offer
 One Used 30" LP Log **NOW \$150** or Best Offer
 Outdoor Living — 71½" x 24" Built-In Vidalia Grill **ASK!**
 One GE Monogram Outdoor refrigerator **ASK!**
 One Alfresco Outdoor refrigerator **ASK!**
 Viking Outdoor refrigerator (sturdy, professional-grade exterior stands up to the most demanding environmental conditions)..... **ASK!**

We'll Help You Discover the Resort in Your Own Backyard All Year 'Round

Finally! Spring is coming, and what a wonderful time of year to start enjoying outdoor spaces — even in your own backyard.

Why not build a vacation getaway in your own backyard right now? Imagine your backyard turned into your favorite resort before Memorial Day. If you dream it, the experts at Palmetto Propane can help you build it.

Palmetto Propane has assembled a team to help you create and complete your perfect outdoor feature. Our knowledgeable sales staff along with **ISLANDS BY DESIGN** and **GOFF'S LANDSCAPING** can design and create your outdoor room. Palmetto Propane has partnered with Goff's Landscaping of Saluda to complete your design with expert tile and stonework.

These rooms can include Islands, fire pits and fireplaces that will get you cooking, comfortably relaxing and enjoying the great outdoors.

By including renowned **VIDALIA, FIRE**



More and more backyards are becoming meccas for gatherings all year long, around outdoor kitchens, grills, fireplaces and heaters. Now's a perfect time for your family to discover the same enjoyment while adding significant value to your home.

MAGIC, TEC or **WILMINGTON** grills and refrigerators, we can suit every chef from gourmet to novice.

To complete the look of your outdoor space, we can add beautiful **LEGENDARY LIGHTING** to accent your vacation get-away.

Is Spring or Fall sometimes too cool for your outdoor entertaining? Our **OUTDOOR**

LEISURE patio heaters are a wonderful combination of ambiance, warmth and aesthetics, perfect for your patio, balcony or deck.

Give us a call at Palmetto Propane, and let us show you how to get the most out of your backyard this year.

Your Tank Gauge Can Be Your Best Friend

You have learned to keep a close eye on your car's gas gauge. Running out of gasoline is not just an inconvenience; it could place you and your loved ones at risk. You watch the gauge and fill your tank to avoid being stranded. What you might not know is that you should also watch the gauge on your propane tank at home.

Don't wait until you are out of propane to call for a refill. You need to give Palmetto Propane a call when the gauge on your tank reads between 25-30%. Numbers indicate the percentage of gas remaining in the tank. Look at the gauge attached to your tank with the numbers from 5 to 95. (Don't confuse it with the pressure gauge, with numbers from 0 - 300.) If you wait until you run out of propane, the fuel delivery may be more expensive because of Special Trip Fees and the required Safety Check Fees.



The National Fire Protection Association in most cases recommends that anyone delivering propane to an out-of-gas customer or new customer perform a complete system check. Palmetto Propane requires this complete system check to ensure the safety of our customers. This leak or safety check could include an inspection of all lines, appliances, regulators and control valves. A thorough safety check can take an hour or longer to complete. Palmetto Propane charges for this inspection on a progressive scale.

To help you understand how to read your gauge and what it means, please refer to the chart below.

IF YOUR GAUGE READS	120 GAL. TANK	250 GAL. TANK	330 GAL. TANK	500 GAL. TANK
80%	96 gal.	200 gal.	264 gal.	400 gal.
70%	84 gal.	175 gal.	231 gal.	350 gal.
60%	72 gal.	150 gal.	198 gal.	300 gal.
50%	60 gal.	125 gal.	165 gal.	250 gal.
40%	48 gal.	100 gal.	132 gal.	200 gal.
30%	36 gal.	75 gal.	99 gal.	150 gal.
20%	24 gal.	50 gal.	66 gal.	100 gal.
10%	12 gal.	25 gal.	33 gal.	50 gal.

TIP: Regular maintenance on your heating system ensures that it is running efficiently and making the best of your heating dollars.

Having a Spring Wedding, Festival or Party?



If you're planning an upcoming event or get together, let Lexington Palmetto Propane "chill" your event by supplying the ice.

Chilling cocktails and beverages, or preserving perishable food is what **ICEMAN ICE** from Palmetto Propane does best.

Give us a call and let us chill with you this spring and summer by taking care of your ice needs. Please remember to call early to reserve your ice merchandising box for your event.



Going Green, While Saving Your Green\$ at This Year's Show

Come see Palmetto Propane and Havird Oil at the Carolina Classic Home & Garden Show, Friday, March 12 through Sunday, March 14, at the State Fairgrounds in Columbia.

The Carolina Classic Home & Garden Show is the largest of its kind in the Midlands for over 40 years, and we're proud to be a part of it again. Our booth, G6, will be located in the Outside Pavilion. The theme for our booth this year is "Going Green, While Saving Your Green\$." Please drop by and find out why at this fun and informative event.

WHEN YOU VISIT PALMETTO PROPANE AT THE HOME & GARDEN SHOW, WE'LL GIVE YOU A FREE GIFT TO KEEP YOU THINKING GREEN!

Meet Ms. Kat, Our Newest Family Member

We'd like to introduce to our newest family member, "Ms. Kat," a bobtail propane delivery truck that certainly stands out in a crowd — it's vivid pink.

"Ms. Kat" is named in honor of our beloved retired bookkeeper, Kathryn Miller. Mrs. Miller battled cancer during her career at Palmetto Propane and was always a inspiration to us all.



Ms. Kathryn Miller stands with Eddie Havird in front of the pink "Ms. Kat" truck.

This truck not only raises awareness of Breast Cancer, but a portion of every gallon sold and pumped from this truck goes to the American Breast Cancer Foundation. For more information about the foundation, please visit www.abcf.org.

Palmetto Propane teamed up with the American Breast Cancer Foundation earlier this year to purchase the truck, not only raise awareness but also to help the foundation with its goals. The

Breast Cancer Foundation provides direct financial grants to uninsured or under-insured women and men who need mammograms, biopsies and support services for breast cancer detection and treatment.

"We purchased the truck and painted it pink," says Sharon Havird of Palmetto Propane. "A portion of every gallon pumped goes to help someone who really needs our support."



EDGEFIELD CO. HOSPITAL GOES PINK!
Edgefield County Hospital recognized October as National Breast Cancer Awareness Month. On Oct. 23, Edgefield County Hospital employees wore pink in honor of our employees and others who are battling breast cancer, and in memory of those who have lost their fight. The hospital had a surprise visit from Ms. Kat, Palmetto Propane's Breast Cancer Awareness "Fuel For Hope" pink gas delivery truck. A portion of each gallon sold from the truck goes to the American Breast Cancer Foundation. If you see our big pink truck, remember that we're all in this fight together.

Help Us Help You

Are you ready for the comfort, convenience and ambience of gas logs? Palmetto Propane can help you out!

If you're putting these logs in your current masonry firebox, it's important that you know the size of your fireplace. The diagram below shows the proper way to measure your firebox.

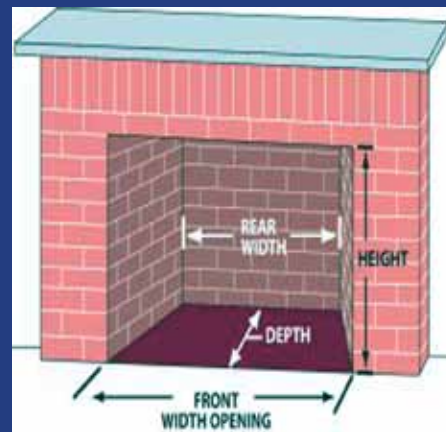
It's very important to buy the right size log set. Improper sizing can interfere with proper drafting of your fireplace. If the logs are too large, the unit will not burn as efficiently, and the size may hamper the proper operation of the control system.

If the log set is too small, it will dramatically diminish the beauty of your hearth setting.

So take the time to measure right, and you'll be assured of many hours of efficient and beautiful gas logs.

If you have questions about the proper fit, or would like to see how you can enhance the beauty of your hearth, please drop by our showroom and talk with one of our qualified and friendly specialists.

ACCURATELY MAKE THESE MEASUREMENTS BEFORE SHOPPING FOR YOUR NEW GAS LOGS AT A PALMETTO PROPANE SHOWROOM NEAR YOU



Palmetto Progress

SPRING 2010



Visit Us On the Web

We now have a new web site and a new look! Visit us at www.palmettopropane.com or www.havirdoil.com to get information about our company, products, locations, payments and access to MSDS (Material Safety Data Sheets) on fuel, oils, lubricants, propane, etc.

Don't forget you can contact us and also make payments on the new web site, too.

Changes?

Do you have a change in your household that may effect your home gas use or delivery?

Have you recently moved, changed your address or phone number?

Maybe grandma has moved in or maybe you have welcomed home a new baby.

Any of these changes can make a difference in your propane needs and consumption.

Please give use a call and update your account information so that we can best serve you!



The many ways we keep the Midlands moving every day...

FUELS FOR EVERY NEED

- Regular Unleaded Gasoline
- Premium Unleaded Gasoline
- On- and Off-Road Diesel
- Heating Fuel Oil
- Kerosene

LUBRICANTS

- Motor Oils
- Hydraulic Oils
- Lubes
- Greases
- Compressor Oils
- Tractor Fluids

BULK AND COMMERCIAL FUEL

- Tank Containment Systems
- Meters
- Hose Reels
- Hoses
- Nozzles
- Filters

COMMERCIAL RETAIL DEVELOPMENT

- Propane Cylinder Fill Stations
- Ice Merchandising Boxes

HOPPS AND HAVIRD OIL GAS CARDS



Effective for **2009 - 2010**

✓ For homeowners who purchase and install a qualifying Rinnai Tankless Water Heater between January 1, 2009 and December 31, 2010

✓ Rinnai tankless water heaters with an energy factor (EF) of 0.82 or greater will qualify for the tax credit.

✓ Federal Tax Credit up to 30% of the full purchase and installation price up to a maximum credit of \$1500



To find out more on how to claim your tax credit, visit our web site



www.rinnai.us/tankless-tax-credit

**...or call Palmetto Propane
1-800-233-1882**

How to reach us



BATESBURG-LEESVILLE

131 W. Church Street
Batesburg, SC 29006
(803) 532-4414
1-800-233-1882 Toll-Free

LEXINGTON

111 S. Church Street
Lexington, SC 29072
(803) 359-3311
1-800-533-3904 Toll-Free

CAMDEN

703 W. DeKalb Street
Camden, SC 29020
(803) 432-1400
1-866-669-0667 Toll-Free

WEST COLUMBIA

2470 Fish Hatchery Road
Columbia, SC 29209
(803) 796-8741
1-800-431-9128 Toll-Free

SALUDA

101 S. Jennings Street
Saluda, SC 29209
(864) 445-8485
1-800-233-1882 Toll-Free